# **MAKE**

PLAN!

Your customized MAP to help you PLAN where you will go, and how you will get there!





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COMPLETE TRAINING

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# **4 Phases of Career Planning**

#### Phase I: Inventory your "SELF"

- Who are you?
- What 'energizes' you?
- What are your skills? Interests?
- What do others say you do well?
- What have you always dreamed of becoming?
- Where (and how) do you want to live?

## Phase IV: WORK the Plan

- Commit to forward progress
- Develop job-seeking skills
- Develop transferable skills
- Adjust plan if needed
  - Get Experience



#### **Phase II: Explore Your Options**

- What vocations "fit" your skills, interests, and values?
- What vocations seem most exciting to you?
- What kind of training will you need? (And is training available? And are you willing to do it?)
- Are jobs available, and if so, where would you have to live? (And if they are not local, are you willing to move?)
- Of the vocations you explore, which one(s) are MOST do-able?



**World of Work MAP** 

www.act.org/wwm/

PLAN B

 $O_{N_{GO/N_G}}$ 

REVIEW

#### Phase III: Make A Plan

- MAP your course from training through job seeking
- Consider your plan and its Strengths, Weaknesses, Opportunities, Threats (SWOT)
- Set SMART goals and priorities
- Strategize ways to overcome threats and barriers
- Be flexible

#### Phase I: Inventory your "SELF"



- Who are you?
- What are you naturally interested in?
- What abilities come naturally for you?
- What skills have you always wanted to develop?
- Who do you admire?
- Is there really a job you would enjoy?
- What would you have to do to get that job?
- Are you willing to put forth the effort, or should you consider other possibilities?

These are the questions you should consider and answer to begin developing a career plan!

#### THE 6 "Interest Areas" and what they say about you (in a nutshell):

**REALISTIC** people prefer practical hands-on problems and answers. They may like "real-world" materials like working outdoors or with tools or machinery.

**INVESTIGATIVE** people prefer working with ideas and thinking. They enjoy fact finding and figuring out solutions to problems.

**ARTISTIC** people enjoy creative projects such as crafts, music, drama, design, writing.

**SOCIAL** people enjoy working with people and being of service to people. They enjoy things like teaching, counseling, and helping.

**ENTERPRISING** people enjoy starting and carrying out business projects, leading, making plans and decisions, taking risks for profit.

**CONVENTIONAL** people prefer clear rules, policies and structure. They enjoy working with information and facts and figures.



#### **GET STARTED!!**

- 1. From ozarka.edu, click on the *Career Link* icon.
- 2. Click on Students, then on Career Planning.
- Select the ONET Interest
   Profiler and complete the assessment activity (about 10 minutes)
- 4. Record the results of your Interest Profile below (your "RIASEC" code).
- Answer additional questions on page 3 and 4.

My Interest profile results :
Realistic
Investigative
Artistic
Social
Enterprising
Conventional
Your top 3:

# Phase I: Inventory your "SELF"



5. Honestly answer the following additio	nal questions:	
	when you grew up?	
2. Who are some people you admire and respect (and why)?		
What would you like to be 'known for' amor	ng the people who know you best?	
3. Are you willing to relocate for training if nec		
<ol><li>Are you willing to relocate to get a job in you</li></ol>	ur interest area if needed? YES NO	
that should be considered as you explore can with children, a background check will be re-		
	are so good at You would make a	
THINGS YOU VALUE MOST	WORK ENVIRONMENTS	
(1=Very Important, 2=Important, 3= Not Important)	YOU MIGHT PREFER (1= Prefer, 2=Would tolerate,	
Having lots of money	3= Not me)	
Contributing my ideas	Having my own office	
Achievement	Outdoors/natural environment	
Recognition	Travel	
Time at home with family	Helping people	
Relationship	Physical contact with others	
Being trusted by others	Working independently	
Having a good leader over me	Physically active Structure and procedures	
Independence	Creative environments	
Feeling like what I do matters	Noisy	
Fairness and equity	Open floor (i.e. retail,	
Other:	Working under strict deadlines	
	Other:	

#### Phase I: Inventory your "SELF"



#### Cont. 5. TRANSFERABLE SKILLS INVENTORY (Skills almost EVERY employer looks for)!

Categorize each of the following skills/qualities as one you possess, or one that you should try to develop:

Computer skills (Word, Power Point, Excel, etc) Dependable Teachable

Writing Punctual Self-starter

Communication Cooperative/team oriented Positive attitude

Detail-oriented Good work ethic Get along with others

Problem solving Time management Flexible/adaptable

Organization Quality-conscious Customer Service

Math skills Trustworthy Conflict resolution

Interpersonal skills Tolerate stress Analytical skills

Public Speaking Integrity Critical Thinking

**SKILLS /QUALITIES I HAVE** 

**SKILLS /QUALITIES I CAN DEVELOP** 

#### **Phase II: Explore your Options**



6. Continuing with your exploration on mynextmove.org, choose a "Job Zone" — a desired level of training/preparation and compare vocations:

Job ZONES: 1= less than high school education, 2= high school or GED, 3=Technical Certificate or Associates degree, 4= Bachelors (4-year) degree, 5= Beyond bachelors (masters and doctoral degrees)

 Choose 3 vocations from your preferred job zone (education level you want to achieve) that seem most interesting to you (one choice can be 'what you always anted to be').

	VOCATION 1:	<b>VOCATION 2:</b>	VOCATION 3:
TASKS			
TOOLS AND TECHNOLOGY			
KNOWLEDGE AND SKILLS			
ABILITIES			
ACTIVITIES			
WORK CONTEXT and VALUES			
EDUCATION LEVEL REQUIRED			
INTEREST CODE YOURS:			
EARNINGS	Low: \$	Low: \$	Low: \$
POTENTIAL IN	Median: \$	Median: \$	Median: \$
ARKANSAS	High \$	High \$	High \$

#### **Phase II: Explore your Options**

Cont. 6. Do further exploration. Did one of the careers you explored seem to be a good "fit" for you—match your code, your values, your preference in work environment, etc? If so, skip to the bottom and fill in the vocation that fits you best. If NOT, repeat the exercise with 3 different vocations using the extra table below.

	<b>VOCATION 4:</b>	VOCATION 5	<b>VOCATION 6:</b>
TASKS			
TOOLS AND TECHNOLOGY			
KNOWLEDGE AND SKILLS			
ABILITIES			
ACTIVITIES			
WORK CONTEXT and VALUES			
EDUCATION LEVEL REQUIRED			
INTEREST CODE YOURS:			
EARNINGS	Low: \$	Low: \$	Low: \$
POTENTIAL IN	Median: \$	Median: \$	Median: \$
ARKANSAS	High \$	High \$	High \$

Which of the vocations you explored seem potentially satisfying to you as well as realistically attainable?

7. Additional considerations to help make your plans specific and fool-proof!



•	Where will you obtain the needed training?
•	When will you arrange for the training (make application to the institution, arrange your funding, enroll in classes)?
•	What scholarships can you apply for, and what are the standards you must attain to qualify for them?
•	What grades are required to enter and successfully complete each level of your training?
•	Are any industry certifications available for you to earn to add to your employable credentials? What are they? How and when can you take them? How much will they cost?
•	Who are some people who can help you along the way (people who are doing what you want to do or people who can connect you to other people or opportunities that can help you gain experience)?
•	What professional organizations do people who work in your field belong to?
•	Do those organizations offer student memberships at a reduced rate?
•	What other resources/ experiences can you explore to help you progress through each step on your way to your desired vocation (check any that might benefit you)?
	Job shadowing Internships Volunteering
	Practice job interviews Job fairs Review online job postings
	Other:

8. Set goals that are SMART: Specific, Measurable, Achievable, REALISTIC, Time –framed (by when???)



				our goal?
NOW: Summer Prep for college	Fall 2015- Spring 2016: Complete my Associates degree in Business	Fall 2016- Spring 2018: Complete my Bachelor's of Business, intern and get experience	Summer 2018–Job seeking—Apply, send out resumes, interview, get hired	GOAL: By Jan- uary 2019: Work for an accounting firn
NOW:				GOAL:

#### 9. SWOT ANALYSIS

(Strengths, Weaknesses, Opportunities, Threats)



- What STRENGTHS will help you implement your plan?
- What WEAKNESSES may interfere with your plan?
- What OPPORTUNITIES can you take advantage of to expedite your plan?
- What THREATS (life difficulties) should you be mindful of, and develop strategies to avoid them?

STRENGTHS	WEAKNESSES
OPPORTUNITIES	THREATS

#### 10. MY STEP-BY-STEP PLAN



- 1. Using the timeline and your answers to the additional questions, list the various tasks you need to accomplish to achieve your goals (use back if additional space is needed).
- 2. Prioritize your list (an EXAMPLE is provided on the next page).

1= what I want/need to get done this month
2= what I want/need to get done by the end of this semester
3= what I want/need to get done within 2 years
4= what I want/need to do within 4 years
5= long-term goals (to do in 4+ years)

√	TO DO	PRIORITY

### MY STEP-BY-STEP PLAN



#### **AN EXAMPLE:**

1	TO DO	PRIORITY
	Research state colleges that offer 4-year business degrees	2
<b>√</b>	Apply to Ozarka College and complete the admissions paperwork	1
√	Complete applications for scholarships and grants	1
√	Talk to an advisor about my education and career goals in business	1
	Select a major and a 4-year college that offers my major	3
	Maintain at least a 3.5 grade point average to qualify for scholarships	2
	Find people who do what I think I want to do so I can learn more about that job	3
√	Sign up for my first semester of classes (15 credit hours) at Ozarka	1
	Complete my 2 year degree	3
	Get a part time job somewhere that will help me get experience	2
	Fill out applications to my 4-year schools of choice.	3
	Start watching job openings (newspaper and web sites) to see what employers are looking for in my field	4
	Look for an internship position to get experience in my field.	3
	Complete my 4-year degree	4
	Arrange to take the Microsoft Office User Specialist Certification Test	3
	Apply for jobs in my field that I am interested in keeping long term.	5
	Join the Arkansas Association of Business Owners. Go to a conference or workshop to start meeting some business owners, and start reading their publications.	4

### Phase IV: Work Your Career Plan

11. Re- LIST your "TO-DO's" in priority order, and START WORKING YOUR WAY THROUGH THE LIST.
MAKE ADJUSTMENTS AS NEEDED!



YOUR PLAN (IN PRIORITY ORDER):	PRIORITY
	1
	YOUR PLAN (IN PRIORITY ORDER):

#### **Phase IV: Work the Plan**

12. AS YOU MAKE DECISIONS REGARDING DEGREES,
CERTIFICATIONS, TRAINING PROGRAMS, EMPLOYERS,
etc., and acquire valuable contacts/experiences, list
them here to remind you of resources you can use when the time comes.



**ACADEMIC DEGREES/ CERTIFICATIONS INSTITUTION PROGRAM COSTS** I PLAN TO PURSUE INDUSTRY CERTIFICATIONS THAT WILL Contact Information where the certifica-**Examination Costs** HELP ME BE MORE EMPLOYABLE tions can be accessed Career Readiness Certification (A nation-Career Pathways/Kim Lovelace **FREE** ally recognized 'soft-skills' certification klovelace@ozarka.edu applicable to ANY job) **NETWORKING CONTACT NAMES Relationship/Company POTENTIAL EMPLOYERS** Positions I would be interested in **Contact information** 

### NOW WORK THAT PLAN!

And for help along the way, contact us!

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JOB SEEK

COMPLETE

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OZARKA COLLEGE

Career Planning Services

STARTING TRAINING